

### 情景交流

参赛学生现场抽取一个题目，根据题目要求，与同队参赛教师扮演同一角色，与主考官进行一对一现场交流，交替回答现场主考官的问题。

本环节无现场备赛。

比赛时长：5分钟

分值：10分

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# No. 1



## my 4 EXCUSES TO HAVE RENTERS & AUTO Insurance

### I can't afford to replace everything I own

What if everything you own was destroyed by fire in your apartment, and you didn't have insurance? Your landlord should have insurance for the building, but that doesn't include your belongings.

**43% of renters believe they don't have enough property — but you have more than you think.**

It can add up if something goes wrong. You can't always control situations, especially what your neighbors do in their apartments. Avoid that risk by getting insurance.

insure these valuables:



### Because mom or dad know best



It's time to move out on your own. Your parents insured their home and autos with SECURA, and so should you. And, you get your parents' Valued Policyholder Discount.

**That's up to a 15% savings!** Cha-Ching!

Plus, by law, you must have auto insurance, and many landlords require you to have renters insurance.

### Not eating one pizza each month isn't so bad

For about the price of a basic pizza per month, you can insure your personal belongings with renters insurance.

pizza budget - one pizza = stuff is insured



### I have an insurance agent who I can trust



**33% of people don't understand insurance and 25% don't know where to buy insurance.**



No worries about where to get and learn about SECURA renters and auto insurance. Your parents already have an expert independent insurance agent that can save you money and get you the insurance you need. Talk to them or any SECURA agent.

© SECURA Insurance, PL1005 10/14

### Contact your independent insurance agent today

**Task:** Suppose you are working in SECURA Insurance Companies and are receiving a visitor who is interested in the insurance service. Explain and clarify any doubts.

**Contestants-student & teacher:** A staff member of SECURA Insurance Companies

**Question Master:** A visitor

**No. of Questions:** 6-10

## No. 2



The advertisement features a central image of a handyman in a blue shirt and yellow hard hat, holding a level. The background is a collage of tools and a hand holding a yellow hard hat. A green circular badge in the top left corner contains the text 'NO JOB TOO SMALL FREE QUOTES & ADVICE'. Below this, the text 'For all aspects of home & garden improvements call' is followed by the large, bold title 'HANDYMAN SERVICES'. A row of seven circular icons represents various services: a fence, a window, a hard hat, a water tap, a house, a house with a tree, and a CCTV camera. Below the icons, the text 'All work guaranteed', 'Special Rates for Senior Citizens', and 'Discounts for recommending a friend' are listed. A central list of services includes: CCTV installation, Decking, TV aerials, Erect or repair fencing, Lay drainage, Repair or erect guttering and soffits, Water features erected or repaired, Kitchens/bathrooms installed, Plastering, Lay or repair lawns, Repair/erect sheds and much more, House/garage clearance & cleaning, Full alarm systems fitted, Windows/doors fitted and repaired, Patios and driveways laid, Roofs repaired, and Interior/external decorating. At the bottom, the text 'LOCAL • TRUSTED • RELIABLE' is followed by a mobile phone icon and the number '07891 303264'.

**NO JOB TOO SMALL  
FREE  
QUOTES &  
ADVICE**

For all aspects of home & garden improvements call

# HANDYMAN SERVICES

- All work guaranteed
- Special Rates for Senior Citizens
- Discounts for recommending a friend

- CCTV installation
- Decking
- TV aerials
- Erect or repair fencing
- Lay drainage
- Repair or erect guttering and soffits
- Water features erected or repaired
- Kitchens/bathrooms installed
- Plastering
- Lay or repair lawns
- Repair/erect sheds and much more
- House/garage clearance & cleaning
- Full alarm systems fitted
- Windows/doors fitted and repaired
- Patios and driveways laid
- Roofs repaired
- Interior/external decorating

**• LOCAL • TRUSTED • RELIABLE • 07891 303264**

**Task:** Suppose you are working in a handyman service company and are receiving a visitor who is interested in the services advertised. Explain and clarify any doubts.

**Contestants-student & teacher:** A staff member in a handyman service company

**Question Master:** A visitor

**No. of Questions:** 6-10



**SUMMER STUDY TOUR  
IN MELBOURNE**

**4 WEEKS**

**Inclusion**

- Half day English classes in the morning with highly qualified ESL teachers in fully equipped classrooms.
- Cultural activities and excursions arranged by TISA

**Group Size:** 10 to 15 students  
**Age:** 13 to 17 years old  
**Time:** 3 April to 29 April 2017

**Join Us!**

**Homestay accommodation** allows students to experience Australian's daily life and practice English with your homestay family

**Turmeric International Student Agent**  
**Australia Office** (Level 2, 343 King Street, West Melbourne, VIC 3003)  
Tel: +61 3 9329 2035    Line id: 0854066  
Fax: +61 3 9329 2053    Email: [admin@tisainter.com](mailto:admin@tisainter.com)  
Skype: ying.tisa    Website: [www.tisainter.com](http://www.tisainter.com)

**TISA** **QEAC**  
AUSTRALIA

The advertisement features a collage of photos showing students in a classroom, a large building, a family, a train, and various outdoor activities. A circular logo for TISA is also present.

**Task:** Suppose you are working in Turmeric International Student Agent and are receiving a visitor who is interested in the Summer Study Tour. Explain and clarify any doubts.

**Contestants-student & teacher:** A staff member of Turmeric International Student Agent

**Question Master:** A visitor

**No. of Questions:** 6-10

## No. 4



**AngoHygiene**  
technologies

**3 STEP MICROBIOLOGICAL ACCESS CONTROL**

- Soil Removal
- Sanitization
- Excess Liquid Removal

**Microbiological Access & Entrance Control. Sanitizing foot / boot bath Mat.**  
Designed for Sanitizer contact with shoe soles.  
Suitable for safety shoes and gum boots.  
Smooth Surfaces ensure Hygienic conditions and easy soil removal.  
Dimensions: 993 x 800 x 44mm, modular addition for large control areas.

**Color coded as per HACCP practices:**

**SterMat**



**SterMat Sanitizer Liquid**

Industry approved Advanced QAC Sanitizer  
Supplied in convenient dispensing bottles for easy charge dosage.  
Highly concentrated, requires 50ml sanitizer per charge.  
Total SterMat liquid holding capacity of 10 liters.

**Step One: Soil Removing Rubber Mat - R 240.00**  
**Step Two: SterMat - R 1300.00**  
**Step Three: Excess Liquid Removal Mat - R 585.00**  
**Optional: Non-slip base for use with SterMat on slippery tiled areas - R 150.00**  
**SterMat Sanitizer Liquid in dosage bottle 1000ml - R 275.00**  
**(All prices excluding VAT)**

**CONTACT US TODAY!**  
**082 763 1016**

**Ango Hygiene Technologies**  
47 Bruarfoss Road, Valhalla, Centurion, Gauteng, 0185  
info@angohygiene.com / hans@angohygiene.com  
www.angohygiene.com



**Task:** Suppose you are a salesperson from Ango Hygiene Technologies and are receiving a customer who is interested in the products. Explain and clarify any doubts.

**Contestants-student & teacher:** A salesperson from Ango Hygiene Technologies

**Question Master:** A customer

**No. of Questions:** 6-10

# No. 5

*now enrolling*  
**TOT SCHOOL**  
AGES 2-3  
**PRESCHOOL**  
AGES 3-5

*Open Year Round*

**AD ASTRA PRESCHOOL**  
*helping kids reach for the stars*

**HALF-DAY**  
8:00AM - 12:00PM  
**FULL-DAY**  
8:00AM - 3:00PM

*After-School Care 3-5pm*

**WHAT WE OFFER**

- SOCIAL, EMOTIONAL, AND LANGUAGE DEVELOPMENT**
- DAILY LIVE UPDATES VIA SCHOOL APP**
- CONTACTLESS CHECK-IN**

**Small class size**      **Well-balanced meals and snacks**      **Help with potty-training**      **Strict safety and cleaning protocols**

WE ARE A PRIVATE EARLY CHILDHOOD PROGRAM SPECIALIZING IN SOCIAL DEVELOPMENT AND SCHOOL READINESS FOR STUDENTS AGES 2-5.

LOCATED IN MONTEBELLO, CA OUR HOMESTYLE ATMOSPHERE PROVIDES CHILDREN WITH A SAFE AND NURTURING ENVIRONMENT WHILE BUILDING POSITIVE RELATIONSHIPS AND A LOVE OF LEARNING.

OWNED AND OPERATED BY A FORMER SPEECH-LANGUAGE PATHOLOGY ASSISTANT AND CREDENTIALLED TEACHER WITH OVER 20 YEARS EXPERIENCE WORKING WITH CHILDREN OF ALL ABILITIES.

**ENROLL NOW**      📞 (323) 538 - 1368      ✉️ [adastrapreschool@gmail.com](mailto:adastrapreschool@gmail.com)  
🌐 [www.adastrapreschool.com](http://www.adastrapreschool.com)

LIC: 198018822

Monthly Tuition Rate: Half-Day starting at \$120 and Full-Day \$180, depending on days of attendance.

\*Income-driven programs available to help pay for tuition\*

**Task:** Suppose you are working at AD ASTRA PRESCHOOL and are receiving a parent who is interested in the childhood program. Explain and clarify any doubts.

**Contestants-student & teacher:** A staff member of AD ASTRA PRESCHOOL

**Question Master:** A parent

**No. of Questions:** 6-10



## Summer 2021 Day Camp Options

2020 was hard on everyone. Are you in need of a break in 2021? We are offering options for you to come play and rest this summer. We are not offering our normal summer camp programs, but our gate is open and we can't wait to see you.



### Option 1: DIY Camp

Spend a day at camp with your family and friends.

**\$10 per person** - Plan your own camp experience and utilize our grounds.  
Hike - **NEW** Disc Golf - 9-Square - Gaga Ball - Basketball - Campfire-Volleyball-  
Fishing (Bring your own gear)  
Payment due upon arrival

### Option 2: Guided DIY Camp

Our staff will plan an amazing experience and you lead it! Ideal for churches, families, and groups of friends

**\$25 a person** - Includes all the tools needed for an amazing camp experience.

\$50 Deposit Required. Payment due upon arrival.

### Option 3: Staff Led Day Camp Experience- *Most Popular*

Day camp schedule led by our staff.

**\$55 a person** (minimum 2 adults - 12 kids)  
Counselor led scheduled activities - Camp T-Shirt

\$150 Deposit Required. Payment due upon arrival.

\*\*\* All options are by reservation only! \*\*\*

All groups **must** provide adult supervision.

For more details visit [www.campchippewa.org](http://www.campchippewa.org)

**CAMPCHIPPEWA@GREATPLAINSUMC.ORG - 785-242-6797**

**Task:** Suppose you are working at Camp Chippewa and are receiving a visitor who is interested in the summer camp advertised. Explain and clarify any doubts.

**Contestants-student & teacher:** A staff member at Camp Chippewa

**Question Master:** A visitor who is interested in the summer camp advertised

**No. of Questions:** 6-10